

GHL Sourcing Standard Project Overview

Your project is unique and the timeline and breakdown of each project is different. This is our standard overview which will give you an idea of the process involved in an average project.

STAGE ONE: Initial Consultation and Quotation

1. Consultation Call - A free 10 minutes call with Richard or Huw to discuss your product
2. Free meeting - in person if possible or via Skype/FaceTime
3. Free Initial Preliminary Quotation - some rough costing and Minimum Order Quantities(MOQs) so you have an idea of the costs involved
4. This quote will not include our commission, the shipping cost or the import taxes

Here we would ask for a Development Deposit to progress your product. This is normally £1000, but it is project dependent. This is refundable against your final order.

STAGE TWO: Developing and Refining

1. Current production samples - samples of what the factory is currently producing similar to your product (material samples, packaging styles, etc)
2. Further product discussion - nailing down exactly what you want
3. Revised Quotation - firmer costing and MOQ for your product (in the correct material with the right packaging)

Once this has been agreed with you we will invoice you for Production Set Up. This is the cost of any tooling, cutting templates, prints, etc that is necessary for your product. The cost for this is different from product to product.

STAGE THREE: Set Up and Pre-Production Sample Sign Off

1. Production Set Up - Roughly 15-30 days to set up (this is product dependent)
2. Pre-Production (PP) Sample - a sample that is as close to the finished item as possible. Correct colour, correct packaging - extremely useful for photography and pre-sales.
3. PP Sample approval and sign off - you will sign off the PP Sample before production begins.

Before Production you will be invoiced for 50% of the total order (dependent on project size)

STAGE FOUR: Production, Quality Control and Delivery

1. Production begins
2. Quality Control - we can arrange for one of our staff (or a third party) to visit the factory during the production

Before shipment you will be invoiced for the remaining amount

3. Shipment and Delivery - Products can be shipped by Sea/Air freight and will be delivered directly to your door
4. Feedback - once you've received your product we would love to hear your feedback on our process and your experience working with us

All quotations are valid for 30 days only
First quotes are free, but any additional quotations would incur the refundable development cost